

Healthcare Practice Overview

Healthcare providers and partners need to have a resilient, integrated, adaptable, and available technology infrastructure. They need to improve patient care, internal communications, employee productivity and efficiency. Nexus designs information delivery systems that fit the specific business challenges of the healthcare industry. Leveraging key partnerships, we enable rapid adaptability, workflow efficiency gains, and facilitate compliance.



Nexus works with healthcare providers, hospitals, and clinics, to consolidate business requirements, issues, and needs into a collection of solutions that bridge the gap between the content providers, applications, and the healthcare consumers. We currently work with over 200 healthcare facilities to help them achieve their goals.

With over 25 years experience, thirteen national awards, and a best-in-class customer satisfaction rating, Nexus maintains that leadership by leveraging its experience, expertise, and proven execution methods allowing its clients to apply technologies to their specific industry requirements.

Experience

Nexus associates have extensive experience assisting its customers in the clinical, hospital, and care provider environments delivering access and information at the point of care. Nexus was responsible for creating and implementing the technical designs for over eight hospitals, clinical data centers, and Cisco Life Health Connections Clinic. We know how to work with healthcare industry vendors to integrate their infrastructure into an adaptable and available delivery system.

Expertise

At Nexus, it's our people that make the difference. Quality comes from its competent architects and engineers who designed and built the first BIONAC medical grade network system now deployed by Cisco. This BIONAC solution allows for the convergence of the previously disparate networks providing a secure virtual private network for Biomedical systems. Many of Nexus' principal consultants and project managers previously worked with major healthcare providers. Nexus has assembled a team of the most effective design and installation specialists for Cisco advanced technologies relative to the healthcare industry.



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Execution

Nexus' medical and healthcare project assurance methodology provides customers end-to-end coverage to ensure customers' expectations are defined and met.

Nexus' Customer Satisfaction Excellence is the highest distinction a partner can achieve within the Cisco Channel Partner Program.



Offerings

Nexus will improve the patient care experience and workforce efficiencies through the use of Nexus Healthcare offerings, including:

- **Core Foundation Services** – provides medical systems services resiliency, availability, and recovery as well as enabling compliance
- **Distance Care Services** - increases productivity, improves communication and patient care through virtual teaming, interpreter services, and telemedicine
- **Point of Care Workflow Services** – improves information availability, workflow processes, and productivity
- **Patient Hospitality Services** – improves patient/provider satisfaction, health awareness, patient outreach, and loyalty

These healthcare offers are supported by Cisco Unified Communications, TelePresence, WebEx, Digital Media Systems, Medical Grade Network Infrastructure, Mobility, Security, and Data Center technology.

For additional information on Nexus' Healthcare Practice, please visit:

www.nexusis.com/healthcare.asp.

Connect your network to our expertise
Collaborate to solve problems quickly
Create a way to focus on YOUR organization

